



EVERY MILE, WORTH THE WHILE

A SUCCESS STORY



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Shailendra Singhal, Managing Director, Agroh Infrastructure Developers Pvt Ltd

The champion road builders of them all, it is said, were ancient Romans. At their height, the Roman Empire maintained an amazing 85,000 kms of roads across the heart of Europe and way beyond, encircling the Mediterranean area. Roman roads were famous for their straightness and engineering excellence. “Much like ours,” says Shailendra Singhal, Managing Director, Agroh Infrastructure Developers Pvt Ltd. “And I can tell you, we are champions when it comes to road building in the heart of India - Madhya Pradesh.”

Agroh Infrastructure Developers Pvt Ltd is a fast growing construction conglomerate clearly focussed on creating superior infrastructural assets at both state and national levels. Incorporated in 2001, the Company has grown in strength over the years to emerge a leading player in road building, highways and bridges in Madhya Pradesh. The Company has pioneered several BOT Projects in the State with resounding success.

Great to be on the road

Agroh Infrastructure employs a fleet of heavy-duty Volvo Construction Equipment at its various projects. These include an EC210 Excavator, three SD110 Soil Compactors, two DD100 Tandem Rollers and a G930 & G710 Motor Grader. “They



When Volvo Construction Equipment get down to work on road projects, they make a big difference to productivity and operating efficiency

have served us for over six years now,” says Shailendra Singhal. “Very, very well, I assure you.” Agroh Infrastructure was first introduced to Volvo by VolvoCE Channel Partner, Navin Infrasolutions Pvt. Ltd. The promise was - improved productivity with lower fuel consumption. It is clear the Volvos have delivered big time on both counts. As Shailendra Singhal puts it, **“To deliver 20% higher productivity and 15% savings on fuel consistently over years is no joke. Take it from me - if it's road building, it's got to be Volvo.”**

According to him, the long-term profitability and benefits offered by Volvo Construction

Equipment far outweigh initial costs. The fact that a Volvo works long and hard with minimal breakdowns is, he thinks, a definite plus in his business where margins often come under pressure. The icing, he considers, is the fact that there is no compromise on operator safety and comfort. “After all, they are the guys who run the show. You've got to make them feel at ease.” All in all, Shailendra Singhal likes the package immensely. **“The product is great, the performance brilliant, and the team excellent. We really enjoy the VolvoCE experience,”** he says.

Sprinting to the forefront

Agroh Infrastructure is looking to the future with renewed hopes. It aims to be up there as one of India's best known construction firms. It seeks to expand well beyond State borders by actively pursuing challenging road projects pan-India. Shailendra Singhal knows exciting times are ahead. Just as the country is on the verge of a **‘growth break-out’**, he believes, so too is his Company. “And with a fleet of Volvo equipment by your side, there's no telling how far you can go,” he signs off with a smile.



A Volvo G930 Motor Grader championing the efforts of Agroh Infrastructure Developers in one of their several road projects